

THE FACE OF INCLUSIONARY HOUSING: SACRAMENTO COUNTY

Who is served by homes built through inclusionary housing policies? To illustrate some of the key findings from *Affordable By Choice: Trends in California Inclusionary Housing Programs*, below are some representative households for Sacramento County, with hypothetical jobs and family compositions. Data is from *Paycheck to Paycheck*, produced by the National Housing Conference in 2006.



MODERATE-INCOME FAMILY PROFILE:
Dad works as an office building janitor, mom works as a child-care provider; they have two children.
Estimated annual income: \$56,141
About 21% of the homes built through inclusionary policies statewide serve families like these.



LOW-INCOME FAMILY PROFILE:
Dad works as a bank teller, mom works as a home health aide; they have two children.
Estimated annual income: \$47,718
About 47% of the homes built through inclusionary policies statewide serve families like these.

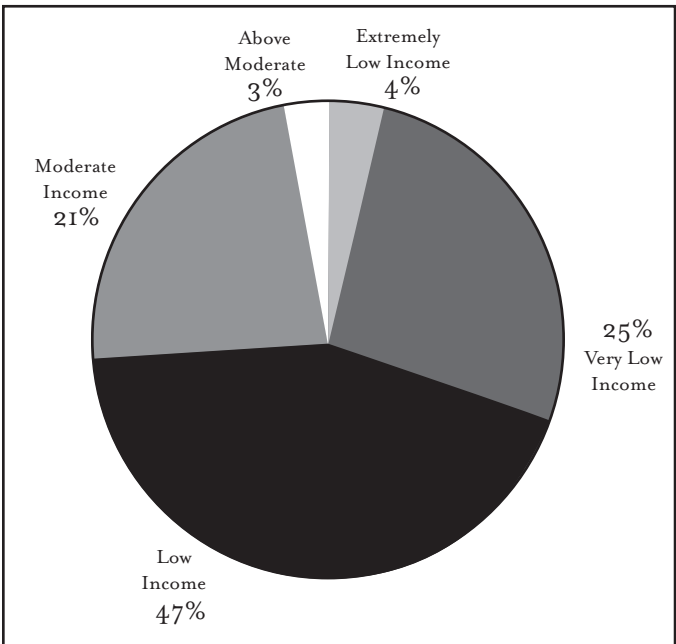


VERY-LOW-INCOME FAMILY PROFILE:
Mom works as a retail clerk and is the only source of financial support in her family; she has one child.
Estimated annual income: \$26,824
About 25% of the homes built through inclusionary policies statewide serve families like these.



EXTREMELY-LOW-INCOME FAMILY PROFILE:
A grandparent living alone on Social Security.
Estimated annual income: \$12,024
About 4% of the homes built through inclusionary policies statewide serve families like these.

INCLUSIONARY-DEVELOPMENT UNITS BY INCOME TARGET



More than three-quarters of the inclusionary-development units serve households earning low-, very low- or extremely-low incomes.

Figure taken from: *Affordable By Choice: Trends in California Inclusionary Housing*